





**CASE STUDY** ZEBRA TECHNOLOGIES

Research shows that effective onboarding gives employees the opportunity to feel at home and become productive faster. Zebra Island was created as an immersive, gamified solution to take new employees at Zebra Technologies through essential corporate information in a fun and engaging way.

## **Zebra Technologies**

Founded in 1969, Zebra Technologies is a market leader in industry-tailored solutions that intelligently connect people, assets and data. Zebra's services empower the front line of business in retail/ecommerce, manufacturing, transportation and logistics, healthcare and other industries. Zebra's solutions elevate the shopping experience, track and manage inventory as well as improve supply chain efficiency, and support patient care within the healthcare sector.

Its population currently sits at around 8000 people across 100+ offices in 45 countries, having grown significantly in a short period of time through acquisitions such as Motorola Solutions Enterprise Business, Xplore, Profitect, TempTime and Cortexica.

# The Challenge

Zebra Technologies wanted an onboarding process that was globally consistent, less labour intensive for HR teams and line managers, and that represented one of its key values: innovation. The experience needed to impact and inspire new starters from day one on the job, while crucially bringing them up to speed effectively and efficiently.

Onboarding is an important stage in the employee journey for providing role clarity, helping individuals on the path to proficiency, and making them feel that they belong. The challenge lies in being able to successfully impart essential company information – such as policies, social norms, messaging, goals, etc – in a way that people are able to absorb and engage with.





The experience would need to:

- Incorporate corporate pdfs, presentations, infographics, videos, with suitable dynamics and mechanics to immerse individuals in the materials
- Help new joiners stay committed to the learning process through setting challenges and missions and encouraging progress
- Embed key messaging around company culture and values, as users progress

The team at Zebra is deeply committed to creating experiences that leave its employees feeling valued whilst simultaneously providing value for them. Zebra Island plays an important role in this offering as a crucial touchpoint in the journey that employees take at the company, providing an exciting, encouraging welcome for all who join.

## **Development**

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"When looking for a partner to work with, you want them to understand your culture and your business. You want agility, innovation, and creativity. You have all of that with Motivait. They worked with me to solve a global onboarding issue – listening to and helping me really define what was needed. It's an awesome team of creatives, collaborators and they help you challenge your own thinking."

Kally Kang-Kersey – VP Global Talent

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Zebra Island was designed with the company's culture, strategic objectives and desire to innovate at its heart.

However, the solution needed to be developed specifically with the end users in mind, and a wide breadth of employee profiles would be going through the process. There would be remote workers, interns, factory-based employees all accessing the experience, and various language and cultural differences would need to be taken into consideration as well. As part of standardising the process for all global participants, it also had to remain relevant and inclusive to everyone.

To achieve this, the team led user research that analysed past and current onboarding experiences – speaking to employees across regions and departments, holding focus groups, and conducting surveys to understand what different employee profiles hoped to gain from the solution. The design and development utilised behavioural theory and user experience (UX) expertise to plot user journeys and ensure the experience would be easily accessed and readily adopted by all.

The decision was taken to set the experience in a gamified environment which immerses users into a rich narrative where company materials are no longer seen as mundane or mandatory, and instead are presented to users in a way that sparks curiosity and initiative to develop their own goals.





# The Experience

The result is a digital solution, Zebra Island, that takes new employees through corporate information in a fun and engaging way across the first 30 days of their new role.

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"It has been – and continues to be – such a pleasure working with Motivait. I love their creativity, curiosity, and solution-focused approach. Zebra Island has achieved what we wanted - a global onboarding platform that provides new employees with corporate content and information in a fun and interesting way. Where it is really impactful for me, is in the level of engagement from users and how much people enjoy using it."

Lauren Taylor – Organisational Development Specialist



The journey begins with an invitation to the game-like experience where users are challenged to save the fictional team based on the Island. They move between different stations, each representing one of Zebra Technologies' core areas, and unlock clues by completing key informative materials and challenges, with the ability to manage their own learning process throughout. This non-linear storytelling adds the immersive feeling of the experience and helps to embed the learning. The solution supports the 4 key principles of effective onboarding:

- Role Clarity: By sharing insight into organisational structure and context, and where the user's contribution fits within said structure
- Self-Efficacy: By offering an early foundation of information, while encouraging users to test their knowledge in a safe environment with no pressure to get answers right the first time
- Social Integration: By providing a digital social space to 'meet' and chat with other new joiners and creating a community with a shared experience
- Knowledge of organisational culture: By presenting information on company facts and history alongside core products, services and solutions, in an engaging way, supporting overall knowledge retention

It is a space built for all – an example of how solutions can be interdisciplinary, international, and intergenerational in how they connect and engage employees.





"I like everything in Zebra

Island. Within a few hours,

Zebra is and what the key

values are. Actually, it is

like watching a movie."

I can understand what

# What users say

"The production value of the introduction and the conclusion – very memorable!"

"Amazingly well consolidated company overview...

Best I've ever had."



User - North America



Supply Chain user - EMEA

"It made learning more enjoyable. It is now not easy to forget the core values of Zebra."

"Zebra Island gave me a fun, interactive way to understand exactly what Zebra does as a company and how they impact the lives of our customers. It helped remind me that the work that we do is meaningful and powerful in the world."



User - APAC

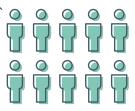


Finance user – North America



User- APAC

Over **1700 users** have engaged with the experience since launch



80% Global Completion Rate



90% of users rate the experience as 4 or more out of 5



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"There's no comparison This was amazing."

LATAM User

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"Zebra island is such an innovative idea which gives a newcomer very comprehensive and fairly deep knowledge about Zebra."

**EMEA User** 

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#### **Process Standardisation**

Zebra Island addresses a need for standardising and centralising the global approach to onboarding. Regardless of where you begin your new role with Zebra, your welcome and onboarding is equally exciting and equally structured. This consistency has made it an immediate vehicle for rolling out new content, updates or branding, as it ensures every new Zebra employee is in-the-know from the first day in the role. The solution also takes the pressure and reliance off local team availability to deliver materials "when they get a chance", as participants can autonomously learn and progress in their own time.

## **Engage Audiences in Key Materials**

The solution at its core ensures the delivery of key learning materials – company processes, policies and products that all new employees should be retaining about their new employer. Some documents will have correlating quizzes hidden in parts of the experience to ensure information transfer; other areas include product-based games to sustain engagement in the different stages of onboarding. Zebra values and culture are also embedded throughout the journey so from Day One new employees are exposed to and absorbing the essential elements of their new environment.

## **Demonstrate Innovation Internally**

Zebra Technologies is committed to providing initiatives that will empower and encourage employees to thrive within the business. Zebra Island is one example of this promise – a scalable solution built on accessible technology that can evolve with the business and engage with employees to make them want to participate rather than feel they have to.

Thanks to our innovative platform, as well as the way the story and current experience has been created, Zebra Island can be expanded to include almost any area of Zebra where important information needs to be delivered to employees in an interesting way.

# **Insight & Analysis**

As a managed service, how users engage with the solution is constantly being reviewed and improved to ensure the experience is meeting the evolving needs of the users and delivering benefits to Zebra Technologies. Quarterly Insight and Analytics reports reflect areas for improvement across the various materials and challenges while Reporting Dashboards relate real-time statistics back to regional and departmental administrators so they too can track usage. Insight into how long users spend in different stages of the experience, what content is most viewed or is most effective, and the team's subsequent recommendations help to directly respond to behaviours and optimise the solution for continued use and engagement.





www.motivait.net info@motivait.net





